



PENNSYLVANIA ASSOCIATION OF RETIRED STATE EMPLOYEES

State Association Office

2929 Gettysburg Road, Suite 1, Camp Hill PA 17011

717-731-9522 • 888-809-7429

Website: parseofpa.org



October 22, 2021

Dear PARSE Member:

I would like to take this opportunity to update you on our dental contract with United Concordia Dental (UCD). This year, 2021, the dental contract with United Concordia is the last year of a 4-year contract. We had agreed when the current UCD contract was approved by the Governing Board, we would issue an RFP (Request for Proposal) for the next contract. PISI, our third-party insurance administrator and their partner, Association Member Benefits Administrators (AMBA) were contacted to assist in developing and submitting an RFP. I informed them that I would like certain information included in an RFP, a multi-year contract, competitive pricing, and minimum disruption for our members in service of dentists.

RFP's were submitted to Delta Dental, Cigna, MetLife, Ameritas, SunLife and United Concordia. Delta decided not to present a bid, Cigna could not offer a competitive proposal and SunLife offered a proposal that was not competitive. During this process of evaluating the information that was provided, the Benefits and Executive Committees received all of the information and made comments about the proposals. A meeting was held with all parties involved to evaluate MetLife, Ameritas and United Concordia and as a result of that meeting, the Benefits and Executive Committees voted to recommend to the Governing Board at the meeting in September to accept the 5-year contract from United Concordia. The Governing Board did approve the 5-year contract proposal with UCD.

The new 5-year contract with UCD extends for three (3) years the same rates that PARSE has had since 2017 and continues to offer PARSE affordable costs and value. The yearly maximum was also increased to \$2,000. UCD will continue to deliver discounts, saving members out-of-pocket expenses and no provider disruption. Over 92% of our members use credited participating providers. In addition, members will be able to access the UCD Preventive Incentive program, information on oral health and other benefits.

If you have any questions about the new UCD contract, please feel free to call the State Office at 1-888-809-7429.

Sincerely,

Thomas B. Judge,
President PARSE